

# Allison Leanne Smith

**Web Development**  
**Graphic Design**  
**Email Development**  
**Marketing Automation**  
**Photography**

## Allison Smith

13003 Candlestick Pl  
Austin, TX 78727

254-405-3164  
[allison.leanne@gmail.com](mailto:allison.leanne@gmail.com)

[linkedin.com/in/allisonleanne](https://www.linkedin.com/in/allisonleanne)

Design Portfolio:  
[allisonleanne.com](http://allisonleanne.com)

Photography Portfolio:  
[allisonleanne.photos](http://allisonleanne.photos)

## My Hobbies

Softball  
Photography  
Traveling  
Gardening  
Home Improvement

## My Education

2008 Associates Degree  
*Web Design & Development*  
Texas State Technical College

2006 Journalism Major  
*Editor of Student Newspaper*  
McLennan Community College

---

## About Me

I was fully immersed in marketing, advertising, and media at an early age. I practically grew up in a family-owned and operated small-town newspaper, so marcom is in my blood. I chose to concentrate on the digital and online side of marketing and design beginning with an education in Web Design and Development with a side of Journalism.

## My Work Experience

### Contract Web Design Manager for Cisco Live

Crawford Group & Channel Impact  
Nov 2016 - Present (8+ yrs)

- Website Design & Development: Design web pages and components; daily updates to web pages on multiple web properties in Wordpress and Adobe Experience Manager using HTML, CSS, and Javascript.
- Graphic Design: Design web graphics for social media and paid media, banners, emails, etc.
- Email Design & Development: Design, code and QA marketing and transactional emails for use in Eloqua, Marketo, Rainfocus/Sendgrid, and Outlook.
- Ticket & Project Management: Implementation and enhancement of Smartsheet for agile web ticket management and lead on managing, scoping, and delegating tickets.
- Customer Support: Monitor support inbox assisting site visitors with credentials, content, troubleshooting site issues or escalating as needed.
- Documentation: Manage web documentation in SharePoint.
- QA: Contribute to an exceptional customer experience through constant quality assurance of web pages, site navigation, copy, graphics and mobile experience. Assist with test cases for web projects.

### Freelance Designer and Developer

Aeromancy Design  
2006 - Present (17 yrs+)

- Web design, development, and management for small businesses.
- Print design for business cards, flyers, posters, handouts, and booth graphics.
- Graphic design for infographics, banners, and ads.
- Brand identity design including logos, color palettes, and style guides.

## **Digital Marketing Manager / Marketo Consultant**

The Pedowitz Group

Jan 2016 - Oct 2016 (10 mos)

### Marketo

- Marketo Certified Expert
- Designed and sent internal emails in Marketo
- Reported on email, landing page, and conversion performance

### Wordpress

- Implemented new functionality on website
- Ensured web pages and blog posts were SEO optimized
- Managed integration of WP with Kapost and Libsyn
- Created custom resource center in WP
- Managed plugin installation and customizations

## **Marketing Automation Manager / Web Operations Lead / Web Designer**

Planview

Oct 2008 - Jan 2016 (7 yrs 4 mos)

### Marketo Experience

- Implemented a subscription center in Marketo
- Led migration from Eloqua to Marketo in Sept 2015
- Heavily involved in implementation of Marketo in March 2014
- Attended the Marketo Marketing Nation Summit in April 2014
- Involved with integrating Marketo with Salesforce, Wordpress, GoToMeeting, and Perkuto Digesto
- Set up channels and scoring using tokens
- Created Forms 2.0 forms with Custom HTML and Progressive Profiling
- Created segmented snippets for use in email headers and footers
- Trained North American and German team
- Coded responsive landing pages
- Coded responsive email templates that use snippets
- Segmented lead database
- Created and QA'd Marketo programs
- Created smart campaigns, smart lists
- Cleaned up and kept the Marketo environment organized
- Assisted team members with any questions or issues with Marketo

### Web Experience

- Created wireframes and mockups for web pages and features
- Coded front end web interfaces using HTML5 and CSS3
- QA of web updates and new features
- Resolved cross browser issues

- Ensured version control using Beyond Compare, Tortoise SVN, and Github
- Utilized Global Web CMS
- Took lead on SharePoint design and code projects
- Social media site updates including blogs and Facebook

#### Graphics Services

- Led print design efforts for annual customer event (signage, conference guide, name badges, etc.)
- Designed and updated collateral using Illustrator and InDesign
- Photographed customer events
- Created and edited presentations in Powerpoint

#### Project Management / Process

- Followed team processes and suggested improvements
- Scoped and documented task level work
- Communicated with stakeholders to clarify work details
- Effectively used Agile, Projectplace, and Kanban boards to manage work status

#### Documentation

- Created graphic design documentation such as web style guides as needed in SharePoint and Wordpress
- Created detailed monthly graphs in Illustrator

### **Web Administrator / Graphic Designer**

Progressive Media Communications, Inc.

Jan 2003 - Oct 2009

- Worked with the newspaper's existing website CMS, Xigla AbsoluteNM, and eventually converted it to Joomla and then Wordpress
- Posted articles, photos, and made other weekly website updates
- Created web banner ads
- Created print ads for the newspaper and the advertising section called the Bosque Globe
- Designed special section cover pages
- Helped with photography
- Involved in bookkeeping and helped with invoice/statement creation, input payments received, printed labels, and updating mailing lists